
2024

MPO SUMMIT

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OCTOBER 31-NOVEMBER 1 | GAYLORD ROCKIES RESORT & CONVENTION CENTER | DENVER, COLORADO

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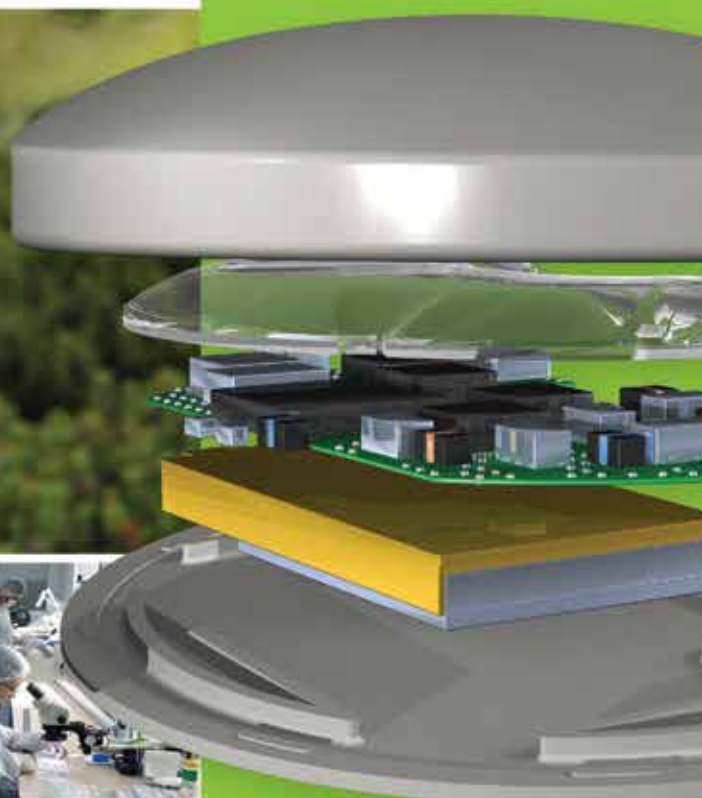
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Dear MPO Summit Attendee,

We are pleased to welcome you to the MPO Summit in Colorado, home to more than 720 bioscience companies, including those in biotechnology, diagnostics, digital health, medical devices, and pharmaceuticals. The medical device segment boasts a substantial community as the state hosts companies including Medtronic, Terumo BCT, Zimmer Biomet, Stryker, Philips, LightDeck Diagnostics, and Green Sun Medical, to name a few. Colorado was the location for the 2018 MPO Summit, and we are quite pleased to be able to finally return for another event.

According to the Colorado BioScience Association (a significant 2024 MPO Summit supporting organization), life sciences companies in the state employ more than 38,000 people directly. This figure represents an 11% increase since the last time the MPO Summit was here. Among those with direct links to the industry, the average annual salary is \$120,000, and the industry accounts for \$4.4 billion in annual payroll within the state. Collectively, these companies will have access to 3.5 million square feet of lab space that is planned or currently under construction.

Innovation is alive and well in Colorado. From 2018 through 2021, 3,429 patents were issued for life sciences-related technologies. Further, the Advanced Industry Grant Program—a source for early-stage funding for promising life sciences companies—has doled out more than 450 Advanced Industries grants, which has led to 46 new companies, 691 direct jobs, and \$570 million in “follow-on” capital. Colorado also houses a large concentration of federally funded science and research labs.

Finally, the sector enjoys support from the dedicated organizations that aid life sciences companies in Colorado, including the aforementioned Colorado BioScience Association and the Colorado Advanced Manufacturing Association. Additionally, talent for the sector originates in part from three major educational institutions—CU Boulder, Colorado State University, and University of Colorado. Two of them—University of Colorado and Colorado State University—joined National Jewish Health as the state’s top three recipients of federal funds for life sciences research and development.

With every MPO Summit, the primary focus is on facilitating education and networking for all attendees; we kept this mission at the top of our minds for this year’s event. Maintaining a focus on medical device outsourcing alongside related critical concerns, the MPO Summit draws from having a close eye on significant issues relevant to members of the industry. We’ve assembled speakers to address these vital concerns with an educational agenda we feel addresses your needs perfectly.

Take advantage of the networking breaks between sessions to visit with the sponsor companies, supporting organizations, speakers, and, of course, the staff of *MPO*. All are excited to have an opportunity to hear your specific challenges and concerns.

We hope you enjoy your time in Colorado and find the 2024 MPO Summit to be a valuable experience that caters to your professional needs. If there’s anything we can do to make your time here more beneficial, please let us know.



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Group Publisher
Medical Product Outsourcing
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Sean Fenske
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THURSDAY, OCTOBER 31

LOCATION: COLORADO A, GAYLORD ROCKIES RESORT & CONVENTION CENTER

7:00-8:40 a.m.

Registration & Continental Breakfast

8:40-8:45 a.m.

Welcome Address

Speakers:

- Howard Revitch, MPO/ODT Group Publisher
- Sean Fenske, MPO/ODT Editor-in-Chief

8:45-9:00 a.m.

Welcome to Colorado

Speaker: Elyse Blazeovich, Pres. & CEO of CBSA

9:00-9:45 a.m.

State of the Industry

Speaker: Ben Dunn, Managing Director, Covington Assoc.

9:45-10:45 a.m.

A Deep Dive into the Medtech Industry Consolidation Trends

Moderator: Daniel S. Wittenberg, Partner, Snell & Wilmer

Panelists:

- Tasha Bond, Founder, Ikigai Medical Development
- Perry DeFazio, VP, Covington Associates
- Dave Sheppard, Co-Founder & Managing Director, MedWorld Advisors
- Nick Traggis, Founder/CEO, Ambrosia Biosciences, and strategic advisor to the medical device industry

10:45-11:30 a.m.

Networking Break

11:30 a.m.-12:15 p.m.

Extending Your Global Reach and Minimizing Your Compliance Exposure at Home

Speaker: Tim Gooch, Technical Director, Knowledge, SGS Life Sciences Management Systems and Supply Chain

12:15-1:45 p.m.

Networking Luncheon

1:45-2:45 p.m.

EY's Pulse of the Industry—Presentation and Panel Discussion

Presenter & Moderator: Mark Ginestro, Principal, EY-Parthenon Life Sciences

Panelists:

- Amy Beckley, Ph.D., Founder & CEO, Proov
- Anthony S. Freeman, Pres., A.S. Freeman Advisors
- Kimberly Muller, General Partner, CU Healthcare Innovation Fund; Executive Director, CU Innovations; and Co-Founder, UCHHealth CARE Innovation Center
- Dalip Sethi, Ph.D., Commercial Leader, Cell Therapy Technologies, North America, Terumo Blood and Cell Technologies

2:45-3:30 p.m.

Awaiting Final Confirmation on Session & Speaker

3:30-4:15 p.m.

Networking Break

4:15-5:15 p.m.

The Digital Transformation of Medtech

Moderator: Christopher Lueken, Principal Technical Lead—Cybersecurity, CSA Group

Panelists:

- Frank Chan, Pres., Acute Care & Monitoring, Medtronic
- Christopher Gates, Director, Product Security at Velentium
- Dr. Nicholas Pachuda, General Partner, Mountain State Capital
- Jodi Scott, Partner, Global Regulatory, Hogan Lovells

5:30-7:00 p.m.

Networking Reception

FRIDAY, NOVEMBER 1

LOCATION: COLORADO, GAYLORD ROCKIES RESORT & CONVENTION CENTER

7:30-9:00 a.m.

Registration & Continental Breakfast

9:00-10:00 a.m.

Resolving the Disconnect in the Supply Chain

Moderator: Bill Ellerkamp, Pres., Precision Coating

Panelists:

- Tony Mulone, Head, OEM Strategy, Baxter International
- Paul Orlando, Global Operations Business Development Lead, Olympus Surgical Technologies America
- Jeremy Rogers, Director, Global Supply Chain, Tecomet
- Matt Stekier, Principal—Supply Chain & Operations Consulting, Plante Moran
- Rich Warren, CCO, Resolve Surgical Technologies

10:00 -10:45 a.m.

Securing Today's Digital Manufacturing Floor

Speaker: Christopher Gates, Director of Product Security, Velentium

10:45 -11:30 a.m.

Networking Break

11:30 a.m.-12:30 p.m.

Considering Sustainability & Recyclability in Business Planning

Moderator: Dawn Lissy, Pres., Empirical

Panelists:

- Natalie Dragunat, Global Marketing Manager, Healthcare, Syensqo
- Roxy Kozickyj, Senior Director of State Government & Regional Affairs, AdvaMed
- Milagro E. Lopez, Americas Marketing Leader, DuPont
- James B. Schultz, VP of Customer Solutions, ECA Medical

12:30 p.m.

End of Conference

**All session times, speakers and content are subject to change.*



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**Amy Beckley, Ph.D.****Founder and CEO of Proov**

Amy Beckley, Ph.D., created Proov after her battle with infertility and recurrent miscarriages (seven total) led her to discover the cause, which was low progesterone after ovulation. She has a Ph.D. in Pharmacology from the University of Colorado and an MBA from Kansas State University. She studied breast cancer progression, stress signaling, and vaccine development, but her passion to change the way infertility is diagnosed and treated was developed after her personal experience. Dr. Beckley created an innovative hormone testing platform that empowers women with information regarding their own fertility so they can advocate for themselves and get better care. Proov is dedicated to empowering women at every stage of life to track their own hormones quickly and easily at home. Dr. Beckley lives in Boulder, CO with her two kids (one born via *in vitro* fertilization and one natural progesterone miracle), her husband, a boy named Fozzy, a Russian Tortoise named Lazy, and a Chinchilla named Dash.

**Elyse Blazeovich****President and CEO of Colorado****BioScience Association**

Elyse Blazeovich leads CBSA's work to create co-opportunity for Colorado's life sciences community. With the CBSA Board of Directors, team, partners, sponsors, and members, she strategically advances CBSA's efforts to build a collaborative environment for health innovation. Blazeovich brings deep knowledge of life sciences company needs, CBSA as an organization, and Colorado's business community to offer continuity, connections, and a clear vision for the future of CBSA and the ecosystem it represents. Before joining CBSA, she co-founded Securisyn Medical and led the organization as COO and CFO, transitioning the company from a founder-led startup to a professionally led, commercial-stage medical device company. She remains a member of the Securisyn Medical Board of Directors. Previously, Blazeovich led investor relations for the South Metro Denver Chamber of Commerce. She has also served as a board member and leader for Project C.U.R.E. and the Blue Bench in addition to her board leadership role with CBSA. Born and raised in Colorado, Blazeovich holds a B.A. in biology from Colorado College and earned her M.S. in organizational leadership from CSU Global. She is also a graduate of the Colorado BioScience Institute's Executive Leadership program.

**Tasha Bond****Founder of Ikigai Medical Development**

Tasha Bond is a proven leader in the medical device industry, with over 25 years of experience integrating technical and commercial teams for success. Her specific focus is on enabling small, often grant or VC-funded medical device companies, to commercialization efficiently, effectively, and in compliance with quality and regulatory requirements. Bond is the founder of Ikigai Medical Development; a member and advisor on multiple startup boards; and an advisor and mentor at several national and international accelerators and incubators. Her career highlights include sales leadership of Vention Medical through acquisition by Nordson, growth of ERI Group 3X in two years, and leadership roles in five startups including four successful acquisitions to Abbott, Philips, and J&J.

**Frank Chan****President of Acute Care & Monitoring at Medtronic**

Frank Chan is a global healthcare technology business leader with proven experience in developing bold growth strategies, portfolio investments, and operating plans. Originally a biomedical engineer, Chan has successfully driven high organizational engagement and execution across complex matrixed organizations. As president of the Medtronic Acute Care & Monitoring (ACM) operating unit, Chan oversees airway management, breathing systems, temperature management, patient monitoring, and connected care technologies, helping clinicians reduce serious respiratory and perioperative complications across the continuum of care, inside and outside the hospital. As a partner to healthcare providers, he drives the development of innovative solutions that improve patient outcomes, reduce healthcare costs, and expand patient access to care. Chan is known for transforming businesses by aligning organizations to a common vision, creating a culture that enables innovation, and driving execution across global stakeholder groups. He strives to foster an inclusive, diverse, and equitable workplace where each employee can be their true self. He believes that a work culture rooted in trust and empathy translates to stronger relationships with customers and partners, which enables the delivery of better care for patients.

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**Natalie Dragunat**

Global Marketing Manager, Healthcare, at Syensqo

Natalie Dragunat is a global marketing manager at Syensqo. In her role, Dragunat leads key projects and initiatives focused on advancing Syensqo's healthcare marketing strategy. With a specialization in delivering innovative technologies to market, she has been instrumental in building growth strategies and increasing customer engagement. Dragunat joined Syensqo in 2023 and has previously held positions in marketing, product management, and business development. Her extensive background in the healthcare industry has positioned her as a key player in driving innovative marketing solutions.

**Ben Dunn**

Managing Director at Covington Associates

Ben Dunn is a managing director with the healthcare investment banking firm Covington Associates. For over 30 years, he has been providing strategic advisory services to medical technology companies and has orchestrated over 100 transactions on five continents. An early follower of the outsourced medical manufacturing industry, Dunn authored one of the first white papers on the industry in 2007. In addition to his transactional work, he has been an active investor, board member, and strategic advisor to numerous companies in this dynamic industry.

**Bill Ellerkamp**

President and CEO of Precision Coating

Bill Ellerkamp is a 40+ year veteran of the global medical device industry, primarily engaged in contract design and manufacturing organizations. He is currently president and CEO of Precision Coating, a leading provider of surface technologies for medical devices, which enhance patient critical products. Ellerkamp's focus in medtech has been on global supply chains since the 1980s when he was based in Europe for over a decade, traveled extensively throughout Asia in the 2000s, and has more recently been active in Costa Rica. Ellerkamp also sits on several boards and advises private equity firms on strategies and transactions in the medtech contract manufacturing space.

**Anthony S. Freeman**

President of A.S. Freeman Advisors LLC

Tony Freeman leads A.S. Freeman Advisors, a transaction advisory firm focused on the precision manufacturing and specialty materials industries. With a focus on supply chain companies, Freeman Advisors offers buy-side and sell-side services as well as strategic consulting on market selection and value enhancement. Clients range from Fortune 500 firms to small, privately held companies in the life sciences, aerospace, electronics, and specialty chemical industries. Freeman is also emeritus executive director of mdmX, an industry organization for medical supply chain executives. He is a regular contributor to *MPO* and other industry publications. He holds a BA from the University of Chicago and an MBA from Columbia University.

**Christopher Gates**

Director of Product Security at Velentium

Christopher Gates has over 50 years of experience developing and securing medical devices for numerous industry-leading device manufacturers and frequently collaborates with regulatory and standard bodies including the CISA, HSCC, OWASP, Bluetooth SIG, IEEE, and the SBOM Forum to present, define, and codify tools, techniques, and processes that enable the creation of secure medical devices. Everywhere he goes, Gates promotes the concepts of a secure total product lifecycle, an approach that eases the burden on developers and ensures high-quality products that work as intended to save and improve lives without putting patients at risk. In 2020, he co-authored the first book on medical device security, entitled "Medical Device Cybersecurity for Engineers and Manufacturers," and is currently finishing the second edition of this bestselling, and award-winning book. Gates graduated from California State University Northridge with a B.S. in Computer Science and worked in various roles as a software/firmware engineer, systems engineer, project manager, and cybersecurity architect. He joined Velentium in 2017 because he had previously collaborated with Velentium as a contractor and had seen firsthand that its values are exemplified by its founders. Gates currently lives in Las Vegas with his wife of 42 years along with their Siberian Husky.

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**Mark Ginestro**

Principal at EY-Parthenon Life Sciences

Mark Ginestro is a partner in EY-Parthenon Strategy Practice, focusing on healthcare and life sciences. He has over 25 years of experience in growth strategy, portfolio strategy, M&A strategy, M&A diligence, acquisition integration and divestiture carve-out, brand strategy, pricing strategy, performance improvement, and organizational effectiveness. Ginestro has been involved in over 100 M&A transactions in life sciences throughout his career. He has experience in all aspects of life sciences, including medical devices, diagnostics, and healthcare distribution. He's authored many whitepapers and articles on various aspects of life sciences and is a frequent speaker at life sciences conferences.

**Tim Gooch**

Technical Director, Knowledge at SGS Life Sciences Management Systems and Supply Chain

Tim Gooch has over 40 years of experience in medical devices, including the design and development of surgical implants for the neck and above, active implantable devices, and audiological active devices. He has served the testing, inspection, and certification business since 2012 including as global manager for MDSAP at SGS. His current role as technical director includes quality system certifications for medical devices, cosmetics, and pharmaceuticals.

**Roxy Kozyckyj**

Senior Director of State Government and Regional Affairs at AdvaMed

Roxy Kozyckyj has over ten years of experience working in government affairs and advocacy in healthcare at the state and federal levels, for nonprofits, trade associations, and in Congress. Currently, she is the senior director of state government and regional affairs at AdvaMed, the largest national trade association representing the medical technology industry. In this role, Kozyckyj is responsible for developing and executing the advocacy strategy for 24 states, leading member companies to form policy positions on critical issues facing the industry in states and Congress, building relationships with legislators and key stakeholders, and working to elevate the medtech industry through strategic and creative platforms. Before coming to AdvaMed, Kozyckyj was the director of state government affairs at the Healthcare Distribution Alliance. Prior to joining HDA, she worked for the U.S. House Committee on Energy and Commerce, and before moving to Washington, DC, she was a policy analyst and lobbyist for Illinois Association for Rehabilitation Facilities in Springfield, IL. She holds a B.A. in International Studies with a minor in Russian, Eastern European, and Central Asian Studies from University of Wisconsin-Madison and a M.S. in Economic Policy Analysis from DePaul University in Chicago. In her spare time, Kozyckyj volunteers with Razom, a grassroots and advocacy organization committed to building a prosperous Ukraine.

**Dawn Lissy**

President of Empirical Technologies, an ATS Company

Dawn Lissy is a biomedical engineer, entrepreneur, and innovator. Since 1998, Empirical Technologies has operated under Lissy's direction. Empirical offers the full range of regulatory and quality systems consulting, mechanical and packaging testing, small batch and prototype manufacturing, and validations services to bring a medical device to market. Empirical is very active within standards development organization ASTM International and has one of the widest scopes of test methods of any accredited independent lab in the United States. Since Lissy was a member of the U.S. Food and Drug Administration's Entrepreneur-in-Residence program, she has first-hand, in-depth knowledge of the regulatory landscape. Lissy holds an inventor patent for the Stackable Cage System for corpectomy and vertebrectomy. Her M.S. in biomedical engineering is from The University of Akron, Ohio. She is a member of the ODT Editorial Advisory Board and frequent speaker at industry events and trade shows.

**Milagro E. Lopez*****Americas Marketing Leader at DuPont***

Milagro E. Lopez, M.S., MBA, has an undergraduate in Chemistry, an M.S. in Public Policy Analysis, and a Master's in Business Administration—all from the University of Rochester. He has been part of the biopharmaceutical industry for over 20 years working in a number of key commercial functions with increasing responsibility within West Pharmaceutical Services, GSK, and Merck, helping to create, enhance, and deliver greater value for small and large molecule products to healthcare providers and their patients. Most recently, he joined DuPont as Americas Marketing Leader to help drive strategy for the healthcare packaging segment across medical devices and in-process biopharmaceutical packaging verticals and grow the healthcare applications pipeline.

**Christopher Lueken*****Principal Technical Lead—******Cybersecurity at CSA Group***

Christopher Lueken currently serves as the principal technical lead at CSA Group, overseeing cybersecurity evaluation and testing services for industrial, medical, and commercial products. These services verify that our clients' solutions conform to the stringent technical requirements of applicable government regulations and industry standards. Prior to joining CSA Group, Lueken amassed over 20 years of experience supporting cybersecurity engineering activities on critical infrastructure and classified systems across multiple U.S. government agencies. He also retired from the U.S. Navy Reserve after 20 years of service as a cryptologic warfare officer supporting Cyberspace Operations. Lueken holds a Master of Science in Management Information Systems Security at Colorado Technical University and a Bachelor of Science in Computer Science at Hawaii Pacific University. Additionally, he has earned eight certifications in cybersecurity, project management, and cloud services.

**Kimberly Muller, M.Sc., J.D.*****General Partner at CU Healthcare Innovation Fund;
Executive Director at CU Innovations; and Co-
Founder of the UCHealth CARE Innovation Center***

Kimberly Muller is the executive director of CU Innovations where she leads innovation for the University of Colorado Anschutz Medical Campus. Her business development responsibilities include investing, company creation, innovation management, forming key strategic industry partnerships, and licensing. Large-scale industry collaborations have been established in areas such as AI and drug development. Muller also manages several investment funds, including a \$10 million innovation grant fund, a \$50 million early-stage venture fund, a \$75 million follow-on fund, and partners with UCHealth on a \$100 million growth-stage fund. Muller has a graduate degree in Genetics and received her law degree with highest honors from the University of Connecticut School of Law.

**Tony Mulone*****Head of OEM Strategy at Baxter International***

Tony Mulone is currently head of OEM Strategy for Baxter International where he is focused on assessing Baxter's capabilities to service the B2B market. He also serves as chairman of the board for Signati Medical Inc., a vessel sealing start-up focused on innovating the vascotomy market through bipolar energy. Focused on medical devices, Mulone was the general manager for the Custom Product Solutions (CPS) division of Covidien, a \$12 billion medical device company. He was responsible for directing the strategic growth into non-hospital markets, which included medical and pharma OEM, animal health, dental, and rehabilitation. The CPS division focused its efforts on providing custom solutions centering its attention on promoting Covidien product brands in these emerging markets. Mulone began his medical device career with Instrumentation Laboratories and then joined Kendall/Tyco Healthcare/Covidien/Medtronic, holding increasing management positions in manufacturing, sales/marketing, and senior leadership as a member of the ELT. He holds a bachelor's degree in economics from Framingham State University (Mass.). He also holds a USCG Masters Captains license.

**Paul Orlando**

Global Operations Business Development Lead at OLYMPUS SURGICAL TECHNOLOGIES AMERICA

Paul Orlando is currently the global operations leader in support of M&A strategies for Olympus. During the past 10 years at Olympus, he also served as vice president of procurement, where he oversaw the discovery, assessment, selection, and management of external solution providers including finished devices, components, and design services. Orlando was also the executive director of supply chain. He is a Boston native with more than 40 years of manufacturing, operations, supply chain, and engineering experience. Orlando has held various operations, plant, engineering, business unit, and product development leadership positions with Motorola, Johnson & Johnson, and Vention Medical. He has an Industrial Engineering degree from Northeastern University.

**Jeremy Rogers**

Director, Global Supply Chain at Tecomet Inc.

Jeremy Rogers has more than 20 years of experience in supply chain management in both the medical device and automotive industries. He maintained a heavy focus on contract negotiations, purchasing, production planning, and international logistics. Rogers obtained an MBA in business.

**James B. Schultz**

Vice President of Customer Solutions at ECA Medical

Jim Schultz has been the VP of customer solutions at ECA Medical for the past 12 years. He has positioned ECA as the leading designer and manufacturer of single-procedure precision torque-limiting instruments and complete sterile packed, surgery-ready procedural kits for the medical device implant industry including expansion into the ortho and spine markets. ECA collaborates with medical implant firms to help them gain clinical and economic value and competitive advantage with surgery-ready instrumentation and procedural kits, which convert cost centers into profit centers. ECA products allow hospitals and outpatient surgery centers to reduce cost per surgery while improving OR efficiency and turnover, curbing SSI risk and providing perfect fixation of every implant. Before joining ECA Medical, Schultz was VP of sales & marketing at PBS Biotech, which develops innovative, lab-to-production, single-use bioreactors for producing large molecule/biomolecular drugs and vaccines. Earlier, he was EVP and GM of Jabil, heading the global power electronics business with opera-

tions in the U.S., India, China, and Europe. Over the past 30 years, he's held a variety of senior executive positions at start-ups to Fortune 500 software, hi-tech, defense, and international trading companies including Whittaker Corporation, MSC Software, Peninsula Int'l Trading, and EOS Corp. He was also with the Dept. of Defense and other U.S. agencies where he worked on America's military space programs, was instrumental in creating Space Command (now Space Force), and helped make Navstar GPS a household name. He is an Air Force veteran and a senior member of IEEE.

**Jodi Scott**

Partner, Global Regulatory at Hogan Lovells

Jodi Scott developed and honed her practical, real-world sensibility and business acumen during the time she spent as an in-house FDA counsel with Medtronic PLC, the world's largest medical device manufacturer. Today, she uses that background to solve the challenges that confront her clients in areas that include MDRs, regulatory due diligence, importing and exporting medical devices, advertising and promotion, preparing for and managing FDA inspections, developing systems to mitigate the risks associated with the unapproved use of approved products (aka off-label uses), developing digital health technology, and securing the necessary state medical device manufacturer and distributor licenses. Scott assists the medical device industry in navigating complex requirements to maintain compliance with the U.S. Food and Drug Administration's (FDA) quality system (QSR) and other post-market regulatory rules. She spends much of her time developing and implementing strategies to manage FDA-initiated enforcement actions, such as FDA inspections that result in FDA Form 483s, untitled letters, Warning Letters, investigations, and consent degrees of permanent injunction. She has received ISO 13485 auditor certification and assists companies in preparing for managing and responding to ISO and MDSAP audits.



Dalip Sethi, Ph.D., MBA, MSc
*Commercial Leader, Cell Therapy Technologies,
North America, at Terumo Blood and
Cell Technologies*

As an innovative and transformational leader, Dalip Sethi currently serves as the commercial lead for Terumo BCT's Cell Therapy Technologies portfolio in North America. He holds a doctorate and conducted post-doctoral studies at Thomas Jefferson University School of Medicine. Throughout his career in academia and industry, Sethi has been engaged in developing technologies and methods for use in cell therapy applications. He has authored multiple scientific publications and is a co-inventor on several patents and patent applications. Sethi is passionate about mentoring and workforce development. He is a CBSA board member. In addition, Sethi is also an ISCT member and participates in committees focused on cold chain, particulates, and process analytical technologies.



Dave Sheppard
*Co-Founder & Managing Director at
MedWorld Advisors*

Dave Sheppard has been a leader in the medical device industry for more than 30 years. His experience includes positions such as GM and VP, as well as high impact sales and marketing leadership roles at major Fortune 500 corporations (Medtronic/Covidien, BD/Bard, Cooper and Ciba). His achievements also involve work at startup organizations (including working pre-IPO on a successful IPO company). As a managing director at MedWorld Advisors, Sheppard is focused on exit strategies for the MedDevice, BioTech, DentalTech, DigitalHealthTec, and OEM Medtech companies. Having completed international/cross-border deals, an important component to MedWorld's success is its global reach and ability to cross boundaries to successfully facilitate transactions. In addition to M&A achievements at MedWorld Advisors, his medtech career worldwide results include completing distribution and licensing deals with international businesses, comprising of major Fortune 500 companies (e.g., GE, Philips, Stryker, NK, Mindray, etc.) as well as smaller entities. These experiences have led to a global network of contacts with channel partners both large and small.

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www.punchusa.com

**Matt Stekier**

Principal—Supply Chain & Operations Consulting at Plante Moran

Matt Stekier serves clients throughout the supply chain continuum by quickly identifying improvement opportunities that deliver tangible results and lower costs in a variety of industries, including the medical device, food and beverage, footwear and apparel, military vehicle, and automotive manufacturing sectors. He earned his Bachelor's in supply chain management from Central Michigan University and a Master's in business administration from Wayne State University. Stekier also has obtained certifications as a Six Sigma Green Belt and in Theory of Constraints. A 10-year veteran of Plante Moran, he previously served in supply chain roles at Mercedes-Benz Technology and Ford Motor Company.

**Nick Traggis**

Founder/CEO of Ambrosia Biosciences and strategic advisor to the medical device industry

Nick Traggis is a serial entrepreneur focused on manufacturing and technology development companies. He most recently served as the CEO of Lightdeck Diagnostics, where he negotiated the successful sale of the company to Heska (now part of Antech Diagnostics) in 2023. Before that he worked as the general manager of Precision Photonics; ultimately selling to IDEX Corporation, where he remained as the chief technology officer. He also holds several advisory roles, working with private companies and investment groups, focused on M&A, due diligence, and technology licensing and transfer. Traggis is also an Entrepreneur in Residence at Boulder Ventures (Boulder Ventures Ltd.), and the founder of Ambrosia Biosciences—a small molecule drug development company focused on developing orally available GLP1 and other incretin-based therapeutics.

**Rich Warren**

Chief Commercial Officer at Resolve Surgical Technologies

Rich Warren is the chief commercial officer (CCO) at Resolve Surgical Technologies, an Orthopedic CDMO+. In this role, he is responsible for the commercial strategy, new product engineering, and regulatory group. Warren plays a critical role in developing and implementing integrated supply chain planning activities that drive demand clarity, facilitating the management of supply and resources to ensure on-time delivery of implants and instruments. Before joining Resolve Surgical Technologies, Warren served as the CCO for Medical Manufacturing Technologies Inc. (MMT). There, he led strategic sales and marketing activities and oversaw the TotalCare forward stocking program, which set the benchmark for aftermarket service and support. Previously, Warren spent 15 years at the LISI Group of companies in commercial and general management roles, where he delivered strong, meaningful growth in its medical and aerospace business units. In addition to his time at LISI, Warren also held various roles at GKN and has a Master's Degree in Mechanical Engineering.

**Daniel S. Wittenberg**

Partner at Snell & Wilmer

Dan Wittenberg's practice is concentrated on representing manufacturers and distributors of products across a vast array of industry sectors including: life sciences, medical technologies, pharmaceuticals, consumer products, appliances, fall protection, food, cosmetics, dietary supplements, healthcare products, heavy equipment, oral and personal care products, power generation, and timber. He regularly defends these companies in product liability litigation as well as counsels these businesses on agreements, risk avoidance/management strategies, labeling and marketing materials, instructions for use, as well as recalls and regulatory matters, including those involving the FDA and CPSC. Wittenberg has served as national counsel for major medical device manufacturing concerns and regional as well as local counsel in mass tort cases. He has attained certification as a Global Regulatory Affairs Compliance Professional (GRACP). Wittenberg also works with entities in technology transfer and intellectual property matters including university technology commercialization, litigation, licensing, and agreement negotiations. He also represents individuals and companies in commercial litigation.

A low-angle, upward-looking shot of the Golden Gate Bridge in San Francisco. The bridge's red-painted steel structure, including the suspension cables and towers, dominates the frame against a blue sky with scattered white clouds. The bridge deck and walkways are visible, and the water of the bay can be seen at the bottom.

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www.acrylicdesign.com/medical



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Fall River, MA

508-679-8384

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Singapore

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www.arthurrussell.com



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www.cadenceinc.com



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www.delmiaworks.com

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www.eptam.com

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949-756-8252

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Singapore

860-255-7610

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www.guardianmedicalusa.com

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860-963-1976

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949-373-4519

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ITEK Soluciones Integrales S.A.

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+506 40808180

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www.pltec.com

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www.roechling.com/medical



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863-648-2333

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www.steripackgroup.com

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Los Angeles, CA

310-231-7100

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Able Electropolishing is the world's largest electropolishing specialist, with seven decades of experience, innovation and collaboration with manufacturers of a wide array of medical devices, implants and surgical instruments. Able's process includes consultation in the earliest stages of prototyping to eliminate design flaws that can impede surface finishing results and cleanability. This Finish First methodology is part of a commitment to the highest-quality results that includes customized racking, full production prototyping, and robotic automation.

www.ableelectropolishing.com

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www.comar.com/medical-manufacturing

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Covington Associates is a middle-market healthcare investment banking firm, specializing in merger and acquisition advisory services across the medical device, diagnostics, drug delivery, and manufacturing sectors. Working principally with closely held founder-owned businesses, the Covington team has a strong track record of having successfully advised on more than 500 transactions.

www.covllc.com

David Schnur Associates

Redwood City, CA

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David Schnur Associates (DSA) is a medical device technical sales organization that has been empowering customer innovation for 45 years. With consulting services and a global network of partners, DSA is the single point of contact connecting customers with a vast toolbox of cutting-edge materials and custom components, as well as design, development, and manufacturing services.

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meddux.com

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Andover, MA

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www.pmcfc.com

SGS North America

Rutherford, NJ

201-230-6239

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www.spectrumplastics.com



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www.vantedgemedical.com

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Colorado BioScience Association

Denver, CO

303-592-4073

Colorado BioScience Association (CBSA) creates co-opportunities for the Colorado life sciences community. We champion a collaborative life sciences ecosystem and advocate for a supportive business climate. From concept to commercialization, our member companies and organizations drive global health innovations, products, and services that improve and save lives. The association leads capital and growth, education and networking, policy and advocacy, and workforce cultivation to make our members stronger, together.

cobioscience.com

MedTech Intelligence

Edgartown, MA

267-266-8876

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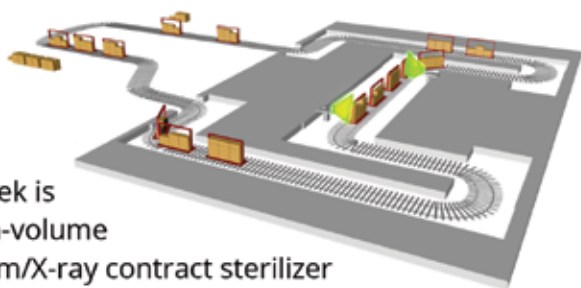
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The Future of E-beam and X-ray



SteriTek is a high-volume E-beam/X-ray contract sterilizer and R&D innovation center serving the medical device, biotech, pharmaceutical, and other industries.

Particularly with sensitive materials and complex devices, SteriTek has developed a proprietary system for optimizing E-beam/X-ray for radiation sensitive materials such as drugs/biologics, combination devices, implantables, bioresorbables, and other complex products.

Established in 2016, SteriTek has emerged a well-recognized and trusted E-beam/X-ray partner for startups and global companies alike and we are expanding to serve growing demand.



SteriTek's flagship facility in Silicon Valley (Fremont, CA) boasts two state-of-the-art 10 MeV 20KW linear accelerators, using simultaneous beam processing that allows for high volume production, providing uniform dose to the product without having to rotate the customer's boxes.

This DualBeam™ configuration significantly increases efficiencies, expands product options, serves as an effective back-up for the accelerators sterilization needs.

Our newest facility in Dallas (Lewisville, TX) with operations having started in May 2023 will ultimately house three separate lines, two E-beam/X-ray 10MeV, 30KW DualBeam™ lines and a dedicated X-ray 7 MeV, 560 KW line which together will increase total throughput fivefold.



With this operational format, SteriTek offers medical device, biotech, and pharmaceutical companies with:

- Expertise in optimizing E-beam/X-ray for complex devices and sensitive materials (combination devices, drugs, biologics, allograft tissue)
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